

## MAP OF THE UNITED STATES OF AMERICA

### A Clear Thinking Exercise For Management Decision-Making Process Development



1. Each team has a map. Read all the instructions first and follow carefully.
2. Print out the State Names.
  - a. Use either full names or two-letter designations such as "CA".
  - b. Put the name within the state or outside with a line drawn to it.
3. Count the number of states that border on CANADA. Put number here \_\_\_\_.
4. Count the number of states that border on MEXICO. Put number here \_\_\_\_.
5. Count the number of states that border on OCEAN. Put number here \_\_\_\_.
6. Which state is the farthest WEST and which is the farthest NORTH ?
7. The team that declares first with the most points wins.
8.
  - a. Points scoring system Item 2 01 points for each correct state.
  - b. Points scoring system Item 3 02 points for each correct state.
  - c. Points scoring system Item 4 10 points for each correct state.
  - d. Points scoring system Item 5 25 points for each correct state.
  - e. Points scoring system Item 6 50 points for each correct state.



**OPINIONS AND FEELINGS ARE FREQUENTLY A PERSONAL TRIUMPH OVER GOOD THINKING  
YOU DEFINE REALITY BY WHAT YOU KNOW, WHAT YOU BELIEVE, AND WHAT YOU DO ABOUT IT.**