

SIX STAGES OF PERSONAL DEVELOPMENT

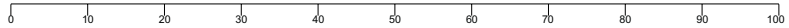
COMPETITIVE STAGES OF PERSONAL DEVELOPMENT

1 YOU ARE NOT MY RULER -- YOU CAN'T MAKE ME. BIG POWER STRUGGLES

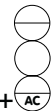


REACTIVE

Negative adapted child -- It's not fair, (avoid punishment).

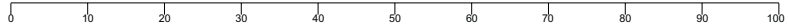


2 YOU PAY ME SO I HAVE TO WORK. CONCEPTUAL MANIPULATION

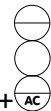


REACTIVE

Positive adapted child -- It's fair, tit for tat, (get reward).

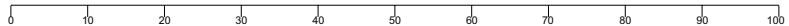


3 YOU PAY ME SO I WILL BE NICE. ABSTRACT MANIPULATION



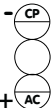
REACTIVE

Positive adapted child -- I'll be nice so that you'll be nice.



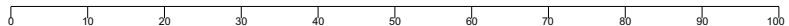
COOPERATIVE STAGES OF PERSONAL DEVELOPMENT

4 LAW AND ORDER -- FOLLOW THE RULES FOR THE COMMON GOOD

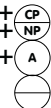


PROACTIVE

Positive Parent-Child -- Maintain Obedience and Control.

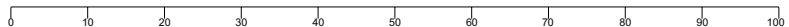


5 RULES ARE OK -- AND IT IS OK TO - QUESTION- ANALYZE - CHANGE - THEM.



PROACTIVE

Positive Parent-Adult -- Willing to challenge and change.

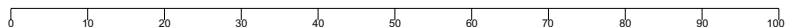


6 THERE IS A LARGER PICTURE HERE ! LETS LOOK AT IT AND GET INVOLVED !



INTEGRATED

P-A-C -- All parts of a person contribute to everything.



OPINIONS AND FEELINGS ARE FREQUENTLY A PERSONAL TRIUMPH OVER GOOD THINKING
YOU DEFINE REALITY BY WHAT YOU KNOW, WHAT YOU BELIEVE, AND WHAT YOU DO ABOUT IT.