FUNCTIONAL - OPEN SYSTEM - BASED ON LOVE & COOPERATION
OUR "LIGHT SIDE" - SLOWER - CLEANER - INCREASED SATISFACTION
STABLE - DURABLE - BIG PICTURE - LONG RANGE PLANNING

OUR "LIGHT SIDE" - SLOWER - CLEANER - INCREASED SATISFACTION

VULNERABLE
WITH LIMITS

THIS IS A POSITION OF OPENNESS WITH PROTECTION
BY HAVING VERY CLEAR LIMITS
"THIS IS NEW AND SCARY - SO LET'S GO SLOWLY AND FIGURE THIS OUT"
"I DON'T KNOW - TELL ME ABOUT THAT"
"THIS IS UNFAMILIAR TO ME - DON'T BE CRITICAL - HELP ME WITH THIS"
"I AM NOT SURE OF MY POSITION ABOUT THIS ISSUE - LET'S TALK"

REACH-OUT
WITH CLEAR LIMITS

WAIT A MOMENT!

PERSEVERANCE
IS ABOUT "HANGING IN-THERE" AND "STICKING-WITH YOUR-GUNS" WHEN YOU EXPERIENCE YOUR POSITION TO BE WORTHWHILE
RAISE ISSUES ROUTINELY - OVER TIME!
DON'T LET MATTERS GET DROPPED BECAUSE OF FEAR OR AVOIDANCE
TAKE CARE OF PEOPLE BY RAISING PEOPLE ISSUES OF FAIRNESS, CORRECTNESS, SHARING, RECOGNITION

THE DURABLE TRIANGLE
A TRANSACTIONAL ANALYSIS TOOL USED FOR:
• CONCEPTUAL DEVELOPMENT
• ATTITUDE AWARENESS
• TEAM-BUILDING
• ROLE-PLAYING

THE WILLINGNESS TO RISK AND TO SPEAK-UP IS CORRECT ETHICALLY, MORALLY, SPIRITUALLY, SOCIALLY, AND IS GOOD FOR YOU & THEM, & HOME & BUSINESS &...

OPINIONS AND FEELINGS ARE FREQUENTLY A PERSONAL TRIUMPH OVER GOOD THINKING YOU DEFINE REALITY BY WHAT YOU KNOW, WHAT YOU BELIEVE, AND WHAT YOU DO ABOUT IT.