POWER PROFILES AND TRANSACTIONAL CONTENT

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LEADERSHIP STYLE

POWER PROFILE

COERCIVE

CONTROLLING

COACHING

COOPERATIVE

TRANSACTIONAL CONTENT

"DO-IT DAMMIT"

"NOT BAD"

"HERE'S HOW"

"LET'S TALK"

YOU DEFINE REALITY BY WHAT YOU KNOW, WHAT YOU BELIEVE, AND WHAT YOU DO ABOUT IT.

Opinions and feelings are frequently a personal triumph over good thinking.